

# 14.773 Political Economy of Institutions and Development.

## Lecture 4. Dynamic Voting with Given Constituencies

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# Introduction

- Most economic policy choices are dynamic.
- In addition, many of the inefficiencies discussed in the first lecture are related to commitment issues that can only be understood in dynamic models.
- Let us try to understand how voting works in a dynamic world and what its implications are.
- Important distinction:
  - ① *Given constituencies*
  - ② *Endogenously changing constituencies.*
- We start with the first.

# Myopic Dynamic Voting: Introduction

- Immediate application of the static models of Romer, Roberts and Meltzer-Richard to dynamic settings.
- Focus relationship between inequality and growth (and redistribution).
- Alesina-Rodrik, Persson-Tabellini.
- Simple models, but key assumption: *myopic voting*.
  - ▶ individuals vote *as if* they will never vote again.

# Myopic Dynamic Voting: Model Basics

- Individual preferences are given by:

$$\sum_{t=0}^{\infty} \beta^t \ln c_t$$

- Output is given by the aggregate production function

$$y = Ak^{1-\alpha} g^{\alpha} l^{\alpha}$$

where  $k$  is capital and  $g$  is government investment in infrastructure, and labor  $l$  is normalized 1.

- Government investment  $g$  is financed by linear capital taxation at the rate  $\tau$ :

$$g = \tau \bar{k} \tag{1}$$

where  $\bar{k}$  is the average capital stock in the economy.

- Hence, government's provision of infrastructure creates a Romer-type externality.

## Myopic Dynamic Voting: Solution I

- Assume that capital depreciates fully and that all factor markets are competitive. Then,

$$\begin{aligned}r &= (1 - \alpha) A \tau^\alpha \\w &= \alpha A \tau^\alpha \bar{k}\end{aligned}$$

- There is no tax on labor, but the take-home pay per unit of capital is

$$r - \tau = A(1 - \alpha) \tau^\alpha - \tau$$

- Agents are heterogeneous in their holdings of capital (and all have labor  $l = 1$ ).
- Then the earnings of individual  $i$  can be written as

$$y_i = \alpha \tau^\alpha \bar{k} + [A(1 - \alpha) \tau^\alpha - \tau] k_i$$

- The first term is labor earnings, while the second term is the capital income of individual  $i$ .

## Myopic Dynamic Voting: Solution II

- To make more progress, let  $\theta_i$  be the the relative capital holding of individual  $i$ ,

$$\theta_i = k_i / \bar{k},$$

so

$$y_i = [\alpha \tau^\alpha + [A(1 - \alpha) \tau^\alpha - \tau] \theta_i] \bar{k}$$

- Logarithmic preferences and capital taxation means that the growth rate of consumption for all agents between two dates is given by

$$\frac{c_{t+1}}{c_t} = \gamma(\tau_t) \equiv \beta [A(1 - \alpha) \tau_t^\alpha - \tau_t], \quad (2)$$

→ all individuals accumulate income at the same rate.

- How can we think about the preferences of individuals over taxes?
- *Major shortcut*: solve for the equilibrium given a constant tax rate  $\tau$  that applies in all dates. Then agents vote *once and for all* over this tax rate.

## Myopic Dynamic Voting: Solution III

- Given a constant tax rate  $\tau$  at all dates, and using the lifetime budget constraint, we obtain that time  $t = 0$  consumption level of individual  $i$  is given by

$$c_{i0}(\tau) = [\alpha\tau^\alpha + (1 - \beta)(A(1 - \alpha)\tau^\alpha - \tau)\theta_i] k_0.$$

- From (2), consumption of each individual grows at the constant rate  $\gamma(\tau)$  per period, so the lifetime utility of individual  $i$  can be written as:

$$\begin{aligned} \sum_{t=0}^{\infty} \beta^t \ln c_{it} &= \sum_{t=0}^{\infty} \beta^t \ln [(\gamma(\tau))^t c_{i0}(\tau)] & (3) \\ &= \frac{\ln c_{i0}(\tau)}{1 - \beta} + \frac{\ln \gamma(\tau)}{(1 - \beta)^2}. \end{aligned}$$

- Since  $c_{i0}(\tau)$  and  $\gamma(\tau)$  are concave, each voter's utility is concave, and thus each voter has single-peaked preferences with a unique (political) bliss point.

## Myopic Dynamic Voting: Solution IV

- The bliss point of voter  $i$ ,  $\tau(\theta_i)$ , is the maximizer of (3) and is given as the implicit solution to

$$\frac{c'_{i0}(\tau)}{c_{i0}(\tau)} + \frac{\gamma'(\tau)}{(1-\beta)\gamma(\tau)} = 0. \quad (4)$$

- $\tau'(\theta_i) < 0$ , so that the preferred tax rate is decreasing in  $\theta_i$ .  
→ voters with greater capital holdings prefer lower taxes.
- Note also that equation (4) can hold only if  $\gamma'(\tau)/\gamma(\tau) < 0$  and  $c'_{i0}(\tau)/c_{i0}(\tau) > 0$ .
- Therefore, the tax rate will be above the growth maximizing tax rate  $\tau^*$  which sets  $\gamma'(\tau^*) = 0$ , which means that a lower value of  $\theta_i$  corresponds to a higher preferred tax rate and a lower rate of economic growth.

## Myopic Dynamic Voting: Solution V

- Now applied the MVT to this myopic voting problem.  
→the equilibrium tax rate will be the bliss point of the median-ranked voter.
- What are the implications?
- As in the static model over distribution, a greater gap between mean and median will increase taxes.
- If capital ownership is skewed, so that average capital income is greater than the capital income of the median, greater inequality will tend to increase tax.
- Moreover, since we are on ready above the growth maximizing tax rate, further increases in taxation reduce growth.
- Thus, conclusion of these models: *greater inequality leads to lower growth because of increased demand for redistribution.*

# Markov Perfect Equilibrium

- So what is the alternative to myopic voting?
- Voters take into account how their current voting will affect future political decisions (as well as economic decisions).
- One way of doing this is to look for Markov Perfect Equilibria (MPE).
- Let us start with a simple example due to Hassler, Rodriguez Mora, Storesletten and Zilibotti, focusing on the survival or breakdown of a welfare state redistributing to agents who are “economically unsuccessful”.

# Model

- 2-period OLG, risk neutral agents, work in both periods of life.
- To focus sharply, we assume that individuals are born identical but become “successful” or “unsuccessful”.
- Young individuals can affect the probability of becoming “successful” by an investment  $e$ , at the cost  $e^2$ ,
- With prob.  $e$  the agent becomes type  $S$  (Successful) and earns 1 in both periods of her life.
- With prob.  $1 - e$  the agent becomes type  $U$  (Unsuccessful) and earns 0 in both periods of her life.

# Timing

- Political decision: set, each period, transfer  $b_t \in [0, 1]$  to unsuccessful, financed by lump-sum tax  $\tau_t$  under budget balance.
  - 1 Either: agents vote at the end-of-period for next period's benefits;
  - 2 Or: agents vote at the beginning of period but only the old are entitled to vote (extension: young vote but lower turnout).
- Young make private investment ( $e_t$ ),
- Realization of uncertainty.

# Utilities

- The utilities (net income) of agents alive at  $t$  are:

$$V_t^{os} = 1 - \tau_t, \quad V_t^{ou} = b_t - \tau_t,$$

$$V_t^y = e_t(1 + \beta) + (1 - e_t)(b_t + \beta b_{t+1}) - e_t^2 - \tau_t - \beta \tau_{t+1}.$$

- Optimal choice of investment gives

$$e_t = 1 - \frac{1 - \beta + (b_t + \beta b_{t+1})}{2}$$

# Evolutions I

- Let  $u_t$  denote the proportion of old  $U$  at  $t$ . Then,

$$u_{t+1} = (1 - e_t),$$

since all young are identical.

- Budget balance imposed each period requires

$$2\tau_t = (u_{t+1} + u_t) b_t$$

- Therefore

$$\tau_t = \frac{(1 - \beta) + (b_t + \beta b_{t+1}) + 2u_t}{4} b_t.$$

- Politically decisive (median) voter chooses  $b$  to maximize her indirect utility.
- For simplicity, let us assume that only the old participate in the political process. (Otherwise, the young would always form a majority).

# Evolutions II

- Agents are rational and forward-looking. In particular:
- The old at  $t$  care about  $b_{t+1}$  since this affects the incentives of the young to invest (and the taxbase of current redistribution).
- The old realize that their political choice affects future distribution of types, and, hence,  $b_{t+1}$  and their utility.

$$V^{os}(b_t, b_{t+1}, u_t) = 1 - \tau_t = 1 - \frac{(1 - \beta) + (b_t + \beta b_{t+1}) + 2u_t}{4} b_t,$$

$$V^{ou}(b_t, b_{t+1}, u_t) = b_t - \tau_t = b_t - \frac{(1 - \beta) + (b_t + \beta b_{t+1}) + 2u_t}{4} b_t.$$

# Definition of Equilibrium

- *Markov Perfect Equilibria*: take strategies conditional only on the current state of the world.
- Then, a fixed point in the mapping from expectations about future redistribution.
- A (Markov perfect) political equilibrium is defined as a pair of functions  $\langle B, U \rangle$ , where  $B : [0, 1] \rightarrow [0, 1]$  is a public policy rule,  $b_t = B(u_t)$ , and  $U : [0, 1] \rightarrow [0, 1]$  is a private decision rule,  $u_{t+1} = 1 - e_t = U(b_t)$ , such that the following functional equations hold:
  - ▶  $B(u_t) = \arg \max_{b_t} V(b_t, b_{t+1}, u_t)$  subject to  $b_{t+1} = B(U(b_t))$ , and  $b_t \in [0, 1]$ ,  
and  $V(b_t, b_{t+1}, u_t)$  is defined as the indirect utility of the current decisive voter.
  - ▶  $U(b_t) = (1 - \beta + b_t + \beta b_{t+1}) / 2$ , with  $b_{t+1} = B(U(b_t))$ .

# Dictatorship of the Successful

- Let us first consider the situation in which only one type of old agents have political power, for example, the successful.
- The characterization of equilibrium under the dictatorship of the successful (PL for “plutocracy”) is straightforward, since it will never involve any redistribution.
- Consequently, we have a unique equilibrium under PL where:

$$u_t = u^{pl} = (1 - \beta) / 2.$$

## Dictatorship of the Unsuccessful I

- The equilibrium under dictatorship of the unsuccessful (DP for the “dictatorship of the proletariat”) is more complicated.
- Now, a representative unsuccessful old agent will choose  $b_t$  to maximize:

$$V^{ou}(b_t, b_{t+1}, u_t) = b_t - \frac{(1 - \beta) + (b_t + \beta B(U(b_t))) + 2u_t}{4} b_t$$

- Equilibrium first-order condition is:

$$2 - \left( u_t + \left( \frac{1 - \beta}{2} \right) + b_t + \frac{\beta}{2} B(U(b_t)) + \frac{\beta}{2} b_t B'(U'(b_t)) \right) = 0$$

- The last term from the non-myopic political behavior. This is the equivalent of the dynamic linkage terms we so in the analysis of MPE in the previous lecture.

## Dictatorship of the Unsuccessful II

- To characterize the equilibrium, use “guess and verify”. Guess the form of the value function as

$$B(u_t) = a_1 + a_2 u_t,$$

which implies

$$B' = a_2.$$

- Therefore, we have

$$U(b_t) = (1 - \beta + b_t + \beta B(U(b_t))) / 2 \rightarrow$$

$$U(b_t) = \frac{1 - \beta(1 - a_1) + b_t}{2 - \beta a_2}, \quad U'(b_t) = \frac{1}{2 - \beta a_2}$$

## Dictatorship of the Unsuccessful III

- Substituting  $B$  and  $U$  into the first-order condition and solving for  $b_t$ , we obtain

$$b_t = \left( \frac{3}{2} - \beta a_2 + \frac{1}{2} \beta (1 - a_1) \right) - \left( 1 - \frac{1}{2} \beta a_2 \right) u_t$$

- Now verifying that this is a solution involves making sure that the following equality holds:

$$b_t = \left( \frac{3}{2} - \beta a_2 + \frac{1}{2} \beta (1 - a_1) \right) - \left( 1 - \frac{1}{2} \beta a_2 \right) u_t = B(u_t) = a_1 + a_2 u_t.$$

- This will be the case as long as

$$a_1 = \frac{3(2 + \beta) - \beta^2}{4 - \beta^2} \quad \text{and} \quad a_2 = -\frac{2}{2 - \beta}.$$

# Dictatorship of the Unsuccessful III

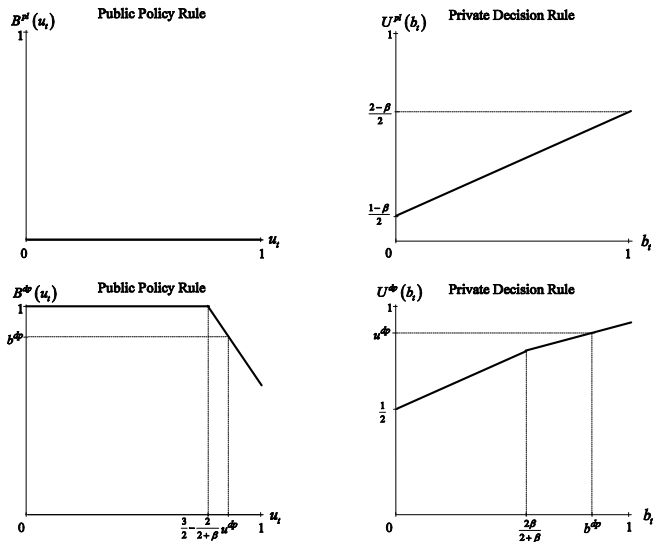
- Thus the solution is:

$$B(u_t) = \max \left[ \frac{3(2 + \beta) - \beta^2}{4 - \beta^2} - \frac{2}{2 - \beta} u_t, 1 \right]$$

$$U(b_t) = \frac{\beta(1 + \beta) + 2}{2(2 + \beta)} + \frac{2 - \beta}{4} b_t$$

(though we have to make sure that the constraint  $b \in [0, 1]$  and additional boundary conditions hold).

# Decision Rules



**Figure 1.** Public policy rule and private decision rule under  
Plutocracy (upper panels) and Dictatorship of Proletariat (lower panels)

# Equilibrium under Majority Voting

- Let us now analyze the equilibrium under majority voting.
- Majority voting implies the following pattern:
  - ▶ If  $u_t \leq 1/2$ , the successful agents decide.
  - ▶ If  $u_t > 1/2$ , the unsuccessful agents decide.
- Therefore, we have the following pattern of results:
  - 1 If  $u_0 \leq 1/2$ , no welfare state ever arises.
  - 2 If  $u_0 > 1/2$ , two possible equilibria depending on expectations;
    - 1 Perpetual survival of the welfare state (“pro-welfare” expectations), and
    - 2 The welfare state is (strategically) terminated in, at most, two periods (“anti-welfare” expectations).
- The equilibrium (a) can be sustained for any parameter, but (b) only sustained if agents are sufficiently forward-looking (i.e., patient).

# Equilibrium Survival of the Welfare State

- Intuition: an existing welfare state can regenerate its own political support, at least as long as the young have faith in its survival (i.e., as long as they have the right expectations).
- In particular: the existence of the welfare state implies low investment by young agents and a large future constituency for the welfare state.
- No welfare state, in turn, implies high investment and a small future constituency for the welfare state.
- How does the welfare state start? Perhaps an initial negative big shock, (depression, democratization, rise of labor movement) could start the welfare state, then it regenerates its support.

# An Equilibrium Breakdown of the Welfare State

- The old unsuccessful agents want to be the last generation living in a welfare state, since their tax burden depends positively on  $b_{t+1}$ .
- Thus, if the young believe the welfare state to be fragile, the old can induce its breakdown by voting for sufficiently low  $b_t$ .
- The young work (invest) hard and  $u_{t+1} \leq 0.5$
- The termination of the welfare state in finite time is an equilibrium if  $\beta > \beta_M \approx 0.555$ .
- Intuitively, to induce young to rationally believe that the welfare state is about to breakdown, the old unsuccessful must set  $b$  sufficiently low.
- How low is low depends on the young's expectations.

# Wage Inequality and Equilibrium

- Parameterize inequality by assuming that the successful agents earn  $w \neq 1$ .

$$u_{t+1} = 1 - e_t^* = \frac{2 - (1 + \beta)w + b_t w + \beta b_{t+1} w}{2}.$$

- If  $w < 1 / (1 + \beta)$ , the welfare state is the unique outcome ( $u_{t+1} > 1/2$ , for any non-negative sequence of  $b$ 's).
- Intermediate  $w$ 's multiple equilibria (as before).
- Large  $w$ 's, on the other hand, imply that there is no welfare state equilibrium.
- Consequently, a shock, such as “skill-biased technological change” or “globalization,” that increases equilibrium wage premium may undermine the put it will support for the welfare state.